



BMA Capital Appoints Mr. Muhammad Tauseef Ansari as Executive Director and Head of Corporate Finance & Advisory.....

KARACHI: 09 April, 2015 – BMA Capital Management Limited, Pakistan’s premier financial services group, has appointed Mr. Tauseef Ansari, Executive Director and Head of Corporate Finance & Advisory team in Pakistan.

Mr. Ansari brings over 18 years of rich and varied experience in Financial Services. Prior to joining BMA, he headed the Corporate Finance & Investment Banking teams at Pakistan Kuwait Investment Company (Pvt.) Limited, served as Nominee Director on the Board of Pak Kuwait Takaful Company and as VP, Corporate Finance & Advisory at BMA in 2007 where he successfully mentored OGDCL GDR on the London Stock Exchange. He has also worked for Barclays Bank Plc, Morgan Stanley and The World Bank.

Mr. Ansari is a Chartered Certified Accountant from the Association of Chartered Certified Accountants, U.K. and has also done his M.A in Urdu Literature from Karachi University. He is well versed in Persian language and has keen interest in classical and mystic literature. He has been serving as visiting faculty in NED University of Engineering & Technology and as Guest Speaker in various workshops and seminars at IBA Karachi.

“Mr. Ansari is an industry veteran with experience in leading origination teams focused on sourcing, structuring and executing investment banking transactions. We’re pleased to have Mr. Ansari back at BMA Capital where we are currently engaged in leading private sector M&A transactions and the privatizations of IESCO & LESCO. We believe he will be a significant value addition to our corporate finance service as we continue to focus on growing this business and meeting the needs of our clients”, said Mr. Moazzam M. Malik Chairman & CEO, BMA Capital Management.

Mr. Ansari added, “I look forward to leading BMA Capital’s team that has long-standing relationships and deep industry expertise. Together we aim to expand our Corporate Finance & Advisory business into new territories as companies look to more Mergers & Acquisitions and Equity & Debt Capital Raisings while market conditions continue to improve, in an effort to grow their businesses.”

ABOUT BMA CAPITAL MANAGEMENT LIMITED: BMA Capital, is a Corporate Member of the Karachi Stock Exchange and is one of the leading securities brokerage, asset management & investment banking firms in Pakistan, established since 1992. The principal activities of BMA Capital include all aspects of the capital markets covering Equities, Fixed Income, Treasury (Money Markets & Foreign Exchange), Commodities, Asset Management, Corporate Finance & Advisory, Research, Investment Advisory and Financial Products distribution. We have successfully managed and completed transactions in excess of USD 12 Billion including some of the most pioneering and landmark transactions in the history of Pakistan. These include the US\$ 813 million GDR Offering of 10% stake in OGDCL on the London Stock Exchange in 2007, advising UAE's Etisalat on their successful acquisition of a 26% strategic stake in Pakistan Telecommunications Company Limited (PTCL) for US\$ 2.6 billion in 2005, the largest M&A transaction and foreign direct investment in Pakistan, advising the GOP on its US\$ 1.58 billion disinvestment of a 26% strategic stake in Kot Addu Thermal Power Plant (KAPCO) in 1996 and advising the GOP on the US\$ 898 million GDR issue of PTCL on the Luxembourg Stock Exchange in 1996. BMA Capital is the recipient of many awards & recognitions including the Best Investment Bank in 2010 by Euromoney, FT's The Banker "Deal of The Year" for Asia Pacific in 2009 & 2010 (2nd Prize), Asia Money Brokers Poll 2009 (Rank 3rd), Hedge Funds World Middle East 2009 nomination for "Best Hedge Fund Manager" to name a few. This is supported by a very strong and independent research capability, which is quoted regularly in both local and international media.